



NEW YORK STATE SENATOR

Patrick M. Gallivan

## Senator Gallivan Hosting Two Small Business Summits in Western New York

PATRICK M. GALLIVAN | October 2, 2013

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### *Seminars in East Aurora And Geneseo Will Feature Guest Speaker, Networking Opportunities*

Senator Patrick M. Gallivan, Deputy Republican Conference Leader For Economic Development, will host a pair of small business seminars later this month in cooperation with area chambers of commerce.

The first summit will take place in the **Gleed Auditorium at the Aurora Town Hall on Tuesday, October 22nd from 8:00 AM to 9:30 AM** and is being hosted in partnership with the East Aurora Area Chamber of Commerce.

The following week, Gallivan is teaming up with the Livingston County Area Chamber of Commerce, the Wyoming County Chamber of Commerce, the Livingston County Industrial Development Agency and the Livingston County Development Group to present a similar program **in Geneseo at SUNY Geneseo's new Doty Building in the Tower Room on Tuesday, October 29th from 8:00 AM to 9:30 AM (7:30 AM registration).**

Both events are a great opportunity to hear from experts in small business development and to network with other local business owners, but space is limited! So please review the information below and register right away.

“The Western New York small business community knows that guiding and growing a small business in today’s economy can be a daunting task with seemingly few resources dedicated to helping the business owner,” Gallivan said. “By bringing area and national leaders in business development together with the local small business community, we hope to offer business owners ideas and insights to help them grow, expand and hire right here in Western New York.”

**Presentations will include:**

**What is being done for small business in Albany – State Senator Patrick M. Gallivan**

*Senator Gallivan was first elected to the Senate in 2010, representing all or parts of Erie, Wyoming, Livingston and Monroe Counties. He serves on the Senate’s Commerce, Economic Development and Small Business Committee and is Deputy Leader of the Republican Conference for Economic Development.*

**What businesses can do for themselves – Frank Swiatek**

*Frank serves on Senator Gallivan’s staff as his Senior Advisor for Small Business. As a private sector consultant for over 30 years, Frank has conducted over 3450 presentations for organizations throughout the US and Canada, worked for numerous small businesses and over 25 Fortune 500 companies. Frank is co-author with Denny Strigl, the former President and CEO of Verizon Wireless, of the business development book, “Managers, can you hear me now? – Hard-Hitting Lessons on How to Get Real Results!”*

Both events are free of charge and open to any area business owner, professional or entrepreneur, but **Space is limited** at each, so please review the information below and register right away.

**To register for Senator Gallivan’s Small Business Summit in East Aurora**, please contact Mitch Martin, Community Representative for Senator Gallivan. Email [Mitch@senatorgallivan.com](mailto:Mitch@senatorgallivan.com) or reserve directly by calling (716) 656-8544.

To register for Senator Gallivan's Small Business Summit in Geneseo, please contact Annie Chwiecko, Community Representative for Senator Gallivan. Email [Chwiecko@nysenate.gov](mailto:Chwiecko@nysenate.gov) or reserve directly by calling **(585) 746-2807**.

A light breakfast, refreshments and time to network with the presenters and fellow business owners will be made available.