



NEW YORK STATE SENATOR

James L. Seward

Otsego County Economic Development Summit II

JAMES L. SEWARD November 13, 2013



“ED Structure, Regional Focus & Priority Projects – An Action Agenda”

November 14th, 2013 – Foothills Performing Arts & Civic Center –Oneonta, NY

Hosted by Senator James L. Seward

in cooperation with the

Otsego County IDA, Otsego County Development Corporation, Citizens' Voices and the

Otsego County Chamber of Commerce



7:45-7:50 Chairwoman Kathleen Clark, Otsego County Board of Representatives

Welcome

7:50-7:55 Doug Gulotty, Otsego County IDA-Acting Executive Director

Recognition of sponsor partners and announcements

7:55-8:05 State Senator James L. Seward, 51st Senate District

Charge to Participants - "Time for local action & leadership is NOW"!

8:05-8:15 Mayor Richard P. Miller, Jr. -- City of Oneonta

Overview of GOAL implementation & projects since ED Summit I

8:15-8:45 Keynote Address: Robert E. Geer, Ph. D. Acting President SUNY Institute of Technology

"The 'New' New York: Leveraging SUNY for transformational economic impact in the Mohawk Valley"

8:45-9:30 Ken Tompkins, Regional Director, Empire State Development

1) Mohawk Valley Regional Council "CFA" Update

2) "Start-Up NY" -- *"How, why, where – An economic development strategy defined"*

9:30-9:45 Break

9:45-10:30 Roundtable Discussion:

"What is the most effective county ED structure & overall approach for successful economic development?"

Moderator: Ken Tompkins, Regional Director-ESD

Participants: Brian McMahan, ED-NYSEDC

Steve Hyde, President/CEO-Genesee County EDC

Michael Manikowski, ED-Ontario Co. Office of ED

Kevin McLaughlin, ED- Broome County IDA

10:30-11:15 Roundtable Discussion:

"Importance of a regional ED strategy-Where does Otsego belong?"

Moderator: Brian McMahan, Executive Director NYSEDC

Participants: Steve DiMeo, President/CEO-Mohawk Valley EDGE

Dave Rooney, Past Sr. VP-CEG

Michael Fancher, VP Business Dev. & Economic Outreach - CNSE

Steve Hyde/Genesee County EDC

11:15-11:45 Richard J. Sheehy, Manager-Site Selection CH2Mhill & IDC

An action agenda: “A look into the future – Otsego County location, sites, existing businesses & ED assets/resources – A back of the napkin reaction”

An “Action Agenda” to attract, keep and grow business

The economic developers react:

Moderator: David Rooney, Past VP-CEG

Participants: Ken Tompkins/EDS

Steve Hyde/Genesee County EDC

Michael Manikowski, ED-Ontario Co. Office of ED

Kevin McLaughlin, ED-Broome County IDA

Steve DiMeo, President/CEO-Mohawk Valley EDGE

11:45 Closing remarks: State Senator James L. Seward – 51st Senate District