



NEW YORK STATE SENATOR

Phil Boyle

## Job Opening: Resource Associate District Manager

PHIL BOYLE January 6, 2014

### ADP

#### **Job Title:**

#### **Resource Associate District Manager**

**Job Responsibilities :** As a Sales Associate you can expect to:• Network in person and over the phone with decision makers in a designated territory• Develop and execute a cold calling strategy to prospect for ADP payroll and HR solutions• Mine existing and prospective clients for referral business• Represent ADP products of genuine interest to customers• Cross sell business outsourcing solutions to a new client base  
As a Sales Associate you can expect to receive:• A competitive base salary with performance bonuses• Unique tiered commission structure - the more you sell, the higher percent you take home• Bonuses just for meeting your goals• Access to award winning 24/7 training• Reimbursement for cell phone• Individualized support and career coaching... plus a highly competitive benefits package including tuition reimbursement, company stock and pension plans  
**Experience, Skills, Academic:**

**To qualify, you should have:**• A relevant Bachelor's degree• A keen drive and barrier-breaking communication and classic work ethic• Superior written and verbal communications skills.

#### **Job Location:**

**Melville, New York**

**To apply, contact the employer on-line:**

**Web-site:**

**<https://www.adpcorp.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showJob&RID=68797>**

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