



NEW YORK STATE SENATOR

Phil Boyle

## Job Opening: Resource Associate District Manager

PHIL BOYLE January 6, 2014

ADP

### Job Title:

**Resource Associate District Manager**

**Job Responsibilities :** As a Sales Associate you can expect to:  
• Network in person and over the phone with key decision makers in a designated territory  
• Develop and execute a cold calling strategy to prospect for ADP payroll and HR solutions  
• Mine existing and prospective clients for referral business  
• Recommend ADP products of genuine interest to customers  
• Cross sell business outsourcing solutions to existing client base  
As a Sales Associate you can expect to receive:  
• A competitive base salary with performance based annual increases  
• Unique tiered commission structure - the more you sell, the higher your commission  
• Monthly bonuses just for meeting your goals  
• Access to award winning 24/7 training  
• Reimbursement for mileage and cell phone  
• Individualized support and career coaching... plus a highly competitive benefits package including tuition reimbursement, company stock and pension plans  
Experience, Skills

**To qualify, you should have:**  
• A relevant Bachelor's degree  
• A keen drive and barrier-breaking competitive spirit  
• A strong and classic work ethic  
• Superior written and verbal communications skills.

### Job Location:

Melville, New York

To apply, contact the employer on-line:

Web-site:

[https://www.adpcorp.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showJob&RID=68'](https://www.adpcorp.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showJob&RID=68)