



NEW YORK STATE SENATOR

Phil Boyle

Job Opening: Resource Associate District Manager

PHIL BOYLE January 6, 2014

ADP

Job Title:

Resource Associate District Manager

Job Responsibilities : As a Sales Associate you can expect to:
• Network in person and over the phone with key decision makers in a designated territory
• Develop and execute a cold calling strategy to prospect for ADP payroll and HR solutions
• Mine existing and prospective clients for referral business
• Recommend ADP products of genuine interest to customers
• Cross sell business outsourcing solutions to existing client base
As a Sales Associate you can expect to receive:
• A competitive base salary with performance based annual increases
• Unique tiered commission structure - the more you sell, the higher your commission
• Monthly bonuses just for meeting your goals
• Access to award winning 24/7 training
• Reimbursement for mileage and cell phone
• Individualized support and career coaching... plus a highly competitive benefits package including tuition reimbursement, company stock and pension plans
Experience, Skills

To qualify, you should have:
• A relevant Bachelor's degree
• A keen drive and barrier-breaking competitive spirit
• A strong and classic work ethic
• Superior written and verbal communications skills.

Job Location:

Melville, New York

To apply, contact the employer on-line:

Web-site:

[https://www.adpcorp.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showJob&RID=68'](https://www.adpcorp.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showJob&RID=68)