



NEW YORK STATE SENATOR

Martin J. Golden

## Concepcion "Connie" Ranocchia

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Concepcion "Connie" Ranocchia is a dedicated veteran with a broad range of skills and experience in business operations, business development, sales management, strategic planning, retention strategies, training, and process improvements. There is no doubt that she is Army-trained and experienced in planning and executing programs at many levels for various organizations. Ms. Ranocchia's ability to work with and understand multi-disciplinary teams and get them to focus on a singular goal is one of her many strengths. She is detail-oriented, a team player and has an enviable work ethic.

In the spirit of giving back to her country, Ms. Ranocchia has dedicated her time to volunteering with numerous veterans organizations. She has been a member of the American Legion since 1998, served as a Commander of Kings Highway Post #1358 and as Commander of Amity Post #791; she volunteered for Memorial Day Parade organization and assisted at the Brooklyn VA Hospital. Ms. Ranocchia was instrumental in organizing the community's clothing/recycle program for Vietnam Veterans of America, Thomas P Coughlin Memorial Chapter 72 in Brooklyn.

Currently serving as President of Stratford Solutions, Inc./Veteran Warriors Solutions, Ms. Ranocchia manages the organization's day-to-day operations. Her military background and training help her take Stratford Solutions' service to the next level, as she is able to effectively network with veterans.